

How we transformed customs compliance for an EV scale-up



The challenge

A rapidly expanding electric vehicle manufacturer struggled with managing customs data in its European customs operations. With multiple data systems and changing logistics partnerships, they faced mounting complexity in managing EU trade compliance.

- Manual data processing eating up valuable staff time
- Frequent changes in logistics partnerships
- Need for customs broker flexibility
- New carbon border regulations (CBAM) adding complexity
- Limited budget and resources



The alternatives

The team considered either increasing staffing or sticking with manual processes. However, both options risked creating bottlenecks and excessive costs as the company scaled.

The customer requirements

The manufacturer needed a solution that would:

- Centralize all customs data streams
- Enable quick reporting and compliance tracking
- Deploy rapidly within budget constraints
- Adapt to evolving processes
- Work with any customs broker

Our solution

In just a few days:

- we transitioned data flows from Excel into Veros.
- we centralized customs declarations and commercial invoices into a single database
- we implemented automated CBAM reporting, reducing time spent on compliance activities to mere minutes

The impact

The transformation was immediate. Previous hours-long manual processes now take minutes. When the company added a new customs broker, data integration was seamless. Most importantly, the team shifted from reactive data processing to strategic planning.

✓ Centralized data management

✓ Automated CBAM compliance reporting

✓ Scalable customs operations

✓ Reduced administrative burden

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